

LAURIE L. WIXTED

Landlord References

“While at MIP Properties investment trust, I worked closely with Laurie on our assets in the Long Beach area. She possessed the immense talent of tracking down deals and bringing them to our building, when in fact we may never had seen the opportunity. She excelled in a time that was considered the worst real estate recession of the past 20 years”. – Phil Bowman

Phillip Bowman
Sr. Vice President
First Industrial
(949) 486-1970

“After meeting her initially through Colliers-Seeley, she has continued to receive my business when she re-established her own firm. She is consistently able to achieve the highest overall deal points benefiting her client, while professionally preserving the relationship on both sides of the transaction. I have closed over 25 transactions with Laurie, and her efforts raised the capitalized value of two of my key projects 30-40 percent over a two year period. Speaking as the single largest owner of office buildings in the South Bay over the past 10 years, she is smart, honest, and one of the hardest working brokers I have known in the industry”. – Scott Douglas

Scott Douglas
West Coast Capital Partners
Southwest Value Partners
(310) 698-5320

“Laurie Wixted has been my broker on numerous projects. Whether it was selling my industrial park on Rosecrans, or keeping my Redondo Business Center mixed use project leased on an on-going basis, she has always met or exceeded expectations.”
- Gary Larson

Gary Larson
Larson Family Trust
Larson Properties
(310) 293-7181

“We have very much enjoyed our relationship with Laurie Wixted...She is a proactive individual who achieves her goals in a professional manner. She is a deal maker. Given the market these past few years her accomplishments are rare” - Chuck Lande (1993)

**Charles Lande
EVP/Principal
Westgroup Partners**

“I am thankful to her for bringing me a great Building in which to invest, and even more thankful for taking it from 76% leased to 100%” - Dale Ulman

**Dale Ulman
CGU Capital Fund
(310) 241-2992**

“...she (Laurie) was able to sell my office building in San Pedro to a credit worthy Buyer, in the middle of the credit crisis, affording me the ability to simultaneously close on a landmark office building here in Irvine, total transaction value exceeding 29 million. I could not have accomplished either sale without her” - John Saunders

**John Saunders
Saunders Property Company
(949) 251-0444**